



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: May 16, 2023

Subject: Blanket Purchase Order with Beckman Coulter, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent, or designee, to execute on behalf of the Health Services Director, a blanket purchase order with Beckman Coulter, Inc. in an amount of \$250,000 for the period from May 15, 2023, through May 14, 2028 and a five-year reagent rental agreement for the use of AUTION MAX AX-4030 analyzers and purchase of reagents and supplies for the clinical laboratory at the Contra Costa Regional Medical Center (CCRMC).

FISCAL IMPACT:

Approval of this action will result in expenditures of up to \$250,000 for a five-year period and will be funded by Hospital Enterprise Fund I revenues.

BACKGROUND:

The CCRMC Clinical Laboratory uses Beckman Coulter, Inc. an awarded supplier of reagents and supplies in the Vizient Group Purchase Organization (GPO) contract portfolio. The test strips for routine patient testing on the current Velocity analyzer have become obsolete. The Velocity analyzer will be replaced by two AUTION MAX AX-4030 analyzers, which offer high throughput of up to 22 samples per hour with continued loading

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **05/16/2023** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Ken Carlson, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: May 16, 2023

Monica Nino, County Administrator and Clerk of the Board of Supervisors

Contact: Karin Stryker, (925)
370-5141

By: June McHuen, Deputy

cc:

of up to 100 samples.

The contract has an accompanying a five-year reagent rental agreement with Beckman Coulter, Inc., which includes a minimum annual purchase commitment of approximately \$34,062 in reagents and supplies for the use of the analyzers. The agreement specifies that Beckman Coulter, Inc. will have no liability to the County, or any third party for any special, indirect, incidental, consequential, exemplary or penal loss or damage of any nature. the reagent rental agreement is effective the latest date below a party's signature through the end of five years after the first shipment of product specified in the agreement.

Approval of this request will allow the Clinical Laboratory at CCRMC to use AUTION MAX AX-4030 analyzers and purchase reagents and supplies through May 14, 2028.

CONSEQUENCE OF NEGATIVE ACTION:

If this purchase order is not approved, the CCRMC Clinical Laboratory will not have access to this vendor's analyzers, patient testing supplies, and reagents, thus impacting patient safety and health.