



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: March 21, 2023

Subject: Purchase Order with Trace3, LLC for Cisco Storage, Server Hardware, and Support

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent or designee to execute, on behalf of the Health Services Department, a purchase order with Trace3, LLC in an amount not to exceed \$694,724 to purchase Cisco storage, server hardware and support effective the date the hardware arrives and for five years thereafter.

FISCAL IMPACT:

Approval of this action will result in expenditures of up to \$694,724 as budgeted by the department in FY 2022-23 with Hospital Enterprise Fund I revenues.

BACKGROUND:

Contra Costa Health Services' (CCHS) current infrastructure consists of Cisco equipment, and is used to support the hospital, clinics, and ancillary sites, and all users are connected to and rely on this equipment for connectivity. This hardware will be needed to support the growth in our data centers in support of EPIC (our critical EMR) and its reporting systems (Business Intelligence). Support is mandated under the County's agreement with Epic and is necessary to prevent failures. The support provided by Cisco through this purchase will be governed by the Cisco Letter Agreement dated December 15, 2021, between Cisco

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **03/21/2023** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Ken Carlson, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 21, 2023

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Neil Olsen, (925)
374-2440

cc:

Systems, Inc. and Contra Costa County.

BACKGROUND: (CONT'D)

On September 13, 2022, the Board of Supervisors approved agenda item C.74 to execute a purchase order with Trace3, LLC in an amount not to exceed \$2,864,745 to purchase Pure Storage, Rubrik, and Cisco Storage, server hardware and support with an anticipated term of October 15, 2022 through October 14, 2025.

Approval of the requested purchase order will allow this vendor to also provide Cisco routers, switches, licenses and support. Additionally, licenses and support will be provided for a period of five years from the date the hardware arrives.

CONSEQUENCE OF NEGATIVE ACTION:

Failure to renew the hardware support increases the risk of an unexpected failure and possibly an extended outage, which could negatively impact the patient medical records system and patient care at the hospital and health clinic locations.