



**Contra  
Costa  
County**

To: Board of Supervisors  
From: Brian M. Balbas, Public Works Director/Chief Engineer  
Date: March 7, 2023

Subject: APPROVE and AUTHORIZE the Agreement and Statement of Work with ePlus Technology, Inc.

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**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Public Works Director, or designee, to execute the Agreement and Statement of Work with ePlus Technology, Inc., in an amount not to exceed \$161,252.40 for Rubrik software installation, configuration, maintenance and training for the period February 1, 2023 through January 31, 2026, Countywide. (All Districts)

**FISCAL IMPACT:**

Various Public Works' Roads, Flood Control and Special Districts funds.

**BACKGROUND:**

The County Public Works Department's current infrastructure consists of Nimble Storage, Rubrik and Cisco equipment, which support the Public Works data files. All users are connected to and rely on this equipment for connectivity. The support provided by Rubrik through this purchase will be governed by the ePlus Technology, Inc., Agreement and Statement of Work (Agreement) dated February 1, 2023. ePlus Technology, Inc., is the reseller of Rubrik software and hardware.

Approval of this Agreement will provide Public Works with Rubrik software installation,

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☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

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Action of Board On: **03/07/2023** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Ken Carlson, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 7, 2023

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Skiff Sumner,  
925-313-2243

cc:

configuration, maintenance, and training services for the Department's current data files system infrastructure for a 36-month period. The expected term of the Agreement is February 1, 2023 through January 31, 2026.

## BACKGROUND: (CONT'D)

This agreement includes modified insurance language, which was approved by Risk Management. The agreement for these services contains a limitation of liability provision limiting ePlus Technology, Inc.'s liability to the amount paid by the County pursuant to the Statement of Work. The agreement obligates ePlus Technology, Inc., to carry \$500,000 in cyber-liability insurance.

## CONSEQUENCE OF NEGATIVE ACTION:

Without the approval of the Board of Supervisors, the Public Works Information Technology Division would not be able to efficiently provide Department-wide backup services.

## ATTACHMENTS

Agreement & Statement of Work