



**Contra
Costa
County**

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: March 7, 2023

Subject: Rescind Prior Board Action Pertaining to Contracted Services with Leica Microsystems, Inc.

RECOMMENDATION(S):

RESCIND Board action of December 6, 2022 (C.26), which pertained to a contract with Leica Microsystems, Inc.; and APPROVE and AUTHORIZE the Health Services Director, or designee, to execute Contract #23-787 with Leica Microsystems, Inc., in an amount not exceed \$596,174 for the purchase of tissue sample equipment and reagent supplies for the Clinical Laboratory at Contra Costa Regional Center (CCRMC), for the period from January 4, 2023 through January 3, 2028.

FISCAL IMPACT:

Approval of this contract will result in expenditures of up to \$596,174 for FY 2023-2028 and will be funded 100% by Hospital Enterprise I funds revenues.

BACKGROUND:

Leica Cassette Printer labels cassettes carry patient tissue samples and include accession numbers and patient names. The print is crisp, clear, and easy to read, thus minimizing specimen misidentification due to manual labeling. Leica IPC Printer is compatible with current instruments still in use such as the Clinical Laboratory's Tissue Processor, Automatic Stainer, IHC Bond Max, and Slide Coverslipper. Leica is a reputable company

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **03/07/2023** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Ken Carlson, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 7, 2023

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Antonia Welty, Deputy

Contact: Sam Ferrell,
925-357-7483

cc: Marcy Wilhelm

and is considered a quality name in every aspect of Clinical and Pathology Laboratory equipment.

BACKGROUND: (CONT'D)

Leica Microsystems has a crew of service people in the Bay Area to service its products and equipment, so any repairs are immediate, which results in minimizing delays for patient results and care. The \$596,174 includes the minimum required purchase amount listed in the acquisition agreement, and an additional amount to cover any increased workflow.

The cost of the equipment is paid through the payment for reagent supplies. The department must purchase a minimum amount of reagent supplies on a monthly basis. The County may only terminate the agreement for Leica's uncured breach, or if the board fails to appropriate funds due under the agreement in any fiscal year. The County is obligated to indemnify Leica for any liability arising out of protected health information that remains in equipment returned to Leica upon expiration or termination of the agreement.

On December 6, 2022, the Board of Supervisors approved Contract #23-787 with Leica Microsystems, Inc., in an amount not to exceed \$596,174, to provide tissue sample equipment and reagent supplies for Contra Costa Regional Medical Center for the period from September 1, 2022, through August 31, 2027. The purpose of this Board Order is to correct the term to read January 4, 2023, through January 3, 2028, to match the term of the contract.

CONSEQUENCE OF NEGATIVE ACTION:

If the recommendation is not approved, the prior Board action will stand, which does not reflect the final term of the contract negotiated between the parties, and the Department will not have Board authorization to allow payment of invoices for services through January 3, 2028.