



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: November 29, 2022

Subject: Purchase Order for Performance Health Supply, LLC

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**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, a purchase order in the amount of \$400,000 with Performance Health Supply, LLC for the purchase of specialized rehabilitation equipment and supplies for Contra Costa Regional Medical Center (CCRMC) and Health Centers, for the period from December 1, 2022 through November 30, 2025.

**FISCAL IMPACT:**

Approval of this action will result in expenditures of up to \$400,000 over the three-year period between December 1, 2022 through November 30, 2025 and will be funded 100% by Hospital Enterprise Fund I revenues.

**BACKGROUND:**

CCRMC Rehabilitation Therapy Services has been using Performance Health Supply, Inc., formerly known as Patterson Medical, since December 2015 to provide specialized rehabilitation equipment and supplies used for occupational, physical, and speech therapy evaluations and treatment of patients who are hospitalized for emergency/acute mental health, and physical needs as well as for patients in the outpatient setting. Performance

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

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Action of Board On: 11/29/2022 ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: November 29, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Karen Lloyd, (925)  
370-5753

cc:

Health Supply, Inc. recently changed their name to Performance Health Holdings, Inc. dba Performance Health Supply, LLC. Performance Health Supply, LLC supplies wheelchairs, orthotics, clinic equipment, standardized assessments, and various patient supplies.

On September 12, 2017, the Board of Supervisors approved agenda item C.99 to execute an amendment to purchase order 02778 with Performance Health to increase the payment limit of \$140,000 for funding one-year of supplies and equipment. Pricing is provided by CCRMC's Group Purchasing Organization (GPO) with Vizient, Inc. and Performance Health Supply, Inc. is an awarded supplier with this GPO, MS3030 for medical rehabilitation products for the period of December 1, 2016 through November 30, 2017.

On February 12, 2019, the Board of Supervisors approved agenda item C.96 to execute an amendment to purchase order 06773 with Performance Health Supply, Inc. to increase the payment amount by \$100,000 to a new payment limit of \$400,000 for the purchase of specialized rehabilitation equipment and supplies for the period of December 1, 2016 through November 30, 2019.

## BACKGROUND: (CONT'D)

Approval of the requested purchase order will allow this vendor to continue providing specialized rehabilitation equipment and supplies to CCRMC Rehabilitation Therapy Services through November 30, 2025.

## CONSEQUENCE OF NEGATIVE ACTION:

If this action is not approved, CCRMC Rehabilitation Therapy Services will not be able to provide therapeutic equipment, supplies, and/or orthotics. This would negatively impact patient's rehabilitation recovery, safety, and health. Failing to secure these equipment and supplies will result in delays in clinician's ability to render timely patient care.