



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: October 11, 2022

Subject: Purchase Order with Agiliti Health, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent or designee to execute, on behalf of the Health Services Director, a purchase order with Agiliti Health, Inc. in an amount not to exceed \$2,000,000 to provide rental equipment at Contra Costa Regional Medical Center (CCRMC) for the period of October 1, 2022, through September 30, 2024.

**FISCAL IMPACT:**

This purchase order will result in expenditures of up to \$2,000,000 and will be funded 100% by Hospital Enterprise Fund I revenues.

**BACKGROUND:**

Since 2007, the County has contracted with Agiliti Health, Inc. for the rental of medical equipment and devices, such as specialty hospital beds, infusion pumps, and other medical equipment and devices. This vendor provides competitive pricing through the Vizient Group Purchasing contract and has proven more cost effective to rent than to purchase some medical equipment. The Department is requesting to continue receiving this equipment from the contractor for the period of October 1, 2022, through September 30, 2024.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **10/11/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 11, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Samir Shah, (925)  
370-5525

cc:

On October 19, 2021, the Board of Supervisors approved agenda item C.39 to execute a purchase order with Agiliti Health, Inc. in the amount of \$1,000,000 for the period of January 1, 2022 through December 31, 2022. On December 7, 2021, the Board of Supervisors approved agenda item C.70 to rescind Board Action of October 19, 2021 (C.39) and to execute a purchase order with Agility Health, Inc. in the amount of \$750,000 for the period of January 1, 2022 through September 30, 2022 to match the quote term provided for Agiliti Health, Inc. by Vizient.

Approval of the requested purchase order will allow this vendor to continue providing rental medical equipment and devices at CCRMC through September 30, 2024.

**CONSEQUENCE OF NEGATIVE ACTION:**

If this action is not approved, the Department will not have access to this vendor's rental medical equipment and devices, which are necessary to carry out CCRMC medical operations.