



**Contra
Costa
County**

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: September 13, 2022

Subject: Contract #23-455-21 with Atos Digital Healthcare Solutions, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-455-21 with Atos Digital Healthcare Solutions, Inc., a corporation, in an amount not to exceed \$640,000, to provide consulting, technical assistance, and training to the Contra Costa Regional Medical Center's (CCRMC) Materials Management Unit, for the period from July 1, 2022 through June 30, 2023.

FISCAL IMPACT:

Approval of this contract will result in annual expenditures of up to \$640,000 for FY 2022-2023 and will be funded 100% by Hospital Enterprise Fund I revenues.

BACKGROUND:

The CCRMC Materials Management and Biomed Units have been using the services of Atos consultants (formerly Xerox Consultant Company, ACS Consultant Company, Inc.) since 2019. The contractor was selected based on the experience and expertise of the company and proposed consultants in both supply chain management and materials management information systems support. This contractor has enabled these units to save money and improve efficiencies.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **09/13/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: September 13, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Samir Shah, M.D.,
925-370-5525

BACKGROUND: (CONT'D)

On June 8, 2021, the Board of Supervisors approved Contract #23-455-18 with Atos Digital Solutions, Inc., in an amount not to exceed \$470,000 to provide consulting and technical support to the Health Services Department's Information Systems Unit for the Laboratory and Materials Management System for CCRMC and Contra Costa Health Centers, for the period from July 1, 2021 through June 30, 2022.

On May 24, 2022, the Board of Supervisors approved Amendment #23-455-20 with Atos Digital Health Solutions, Inc., to increase the payment limit by \$400,000 to a new total of \$870,000 for additional consulting, technical assistance and training to CCRMC Materials Management Unit with no change in the term through June 30, 2022.

Approval of Contract #23-455-21 will allow the contractor to continue to provide consulting and technical assistance to the Materials Management Unit regarding cost saving and efficiency of the Unit and technical support and training for staff on the Meditech System, through June 30, 2023.

This contract request to the Board is retroactive due to departmental administrative delays, which resulted in late communications with the respective labor partners and County Administrator's Office and County Counsel staff. The CCRMC Materials Management Unit has been diligently working to fill the various vacancies, which recently included vacancies in two of its leadership positions. The MMU has also been assessing its organizational structure and recently added a Materials Manager position to support these efforts. Continuing services with this contractor is needed to ensure a high level of confidence and stability for leadership in the MMU. The department recognizes a reduction in need of these contracted services as MMU vacancies are filled, and the reduced payment limit and amount allowable for travel expenses are reflected in Contract #23-455-21. The contractor's services will also support the training of new staff and continuing to identify new processes that create a more efficient and cost effective MMU. Retroactive approval is necessary to ensure the contractor is paid for services rendered in good faith since July 1, 2022.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the contractor will not be able to provide cost saving and efficiency consulting and support services for the CCRMC's Material Management.