



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: June 21, 2022

Subject: Contract #23-756 with Luma Health, Inc. (dba Luma Health Technologies)

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-756 and Order Form with Luma Health, Inc. (dba Luma Health Technologies), a corporation, in an amount not to exceed \$1,680,000, to provide a software subscription for Contra Costa Health Services to the Luma Health Platform Solution, a web-based communications tool regarding patient messaging requirements for the period from June 21, 2022, through June 20, 2025.

**FISCAL IMPACT:**

This contract will result in contractual service expenditures of up to \$1,680,000 over a 3-year period and will be funded 100% by Hospital Enterprise Fund I revenues. (No rate increase)

**BACKGROUND:**

This contract meets the needs of Contra Costa Health Services (CCHS) by providing a web-based communications tool connecting CCHS to its patients. CCHS must maintain the ability to communicate effectively with its patients under various scenarios. Messaging requirements related to the COVID-19 pandemic, population health, preventative care,

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **06/21/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: June 21, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Antonia Welty, Deputy

Contact: Patrick Wilson  
925-335-8777

digital health, and workflow documentation are examples of the need to connect directly and efficiently. Under contract #23-756, Luma Health will provide its Luma Health Platform subscription-based software solutions and maintenance and support. This solution will provide essential features such as broadcast messaging, reporting, and analytics and includes capabilities integrate with Epic, CCHS' cloud-based electronic health record system. This solution will affect CCHS initiatives related to patient impact, ease of use, and data hygiene. CCHS chose Luma Health as the sole source provider of this solution.

Approval of contract #23-756 allows the contractor to provide services through June 20, 2025. This contract obligates the County to indemnify Luma against third-party claims that arise out of the County's use of the software and services, any communication sent by County via the services, County's alleged violation of any law, or County's infringement, violation or misappropriation of any

BACKGROUND: (CONT'D)

third party intellectual property right.

The contract includes a provision limiting Luma's liability for damages under the contract to \$2,000,000.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, Contra Costa Health Services will not have a messaging solution to replace the existing Televox platform what is reached its end of life and is no longer under contract which could result in negative effects on patient care and satisfaction.