To: Board of Supervisors

From: Anna Roth, Health Services Director

Date: June 21, 2022

Subject: Purchase Order with Medline Industries, Inc



Contra Costa County

## **RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent, or designee, to execute on behalf of the Health Services Director, a Purchase Order with Medline Industries, Inc., in an amount not to exceed \$632,000 for end-to-end distribution services for the period from March 1, 2022 through February 28, 2023.

## **FISCAL IMPACT:**

Approval of this action will result in expenditures of up to \$632,000 and will be funded 100% by Hospital Enterprise Fund I revenues.

## **BACKGROUND:**

Previously, the Contra Costa Regional Medical Center (CCRMC) went through bid process for the selection of their Prime Medical/Surgical distributor. One of the bid requirements was for the selected vendor to provide a product distribution channel from their distribution center to the point of use at the hospital and clinics. Professional Hospital Supply (PHS) was the only distributor that provided their customers with end-to-end distribution. In 2014, Medline Industries purchased PHS. Both PHS and Medline were awarded Medical/Surgical distribution agreements through Vizient (formerly VHA/UHC/Med Assets). Included with

<b>✓</b> APPROVE	OTHER
▼ RECOMMENDATION OF CNTY ADMINISTRATOR	
Action of Board On: 06/21/2022 APPROVED AS RECOMMENDED OTHER	
Clerks Notes:	
VOTE OF SUPERVISORS	
AYE: John Gioia, District I Supervisor Candace Andersen, District II Supervisor Diane Burgis, District III Supervisor Karen Mitchoff, District IV Supervisor Federal D. Glover, District V Supervisor	I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.  ATTESTED: June 21, 2022  Monica Nino, County Administrator and Clerk of the Board of Supervisors  By: Antonia Welty, Deputy
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Contact: Ronny Leffel, 925-550-2299

the End-to-End Distribution Services is the Medline on-site team. They are responsible for providing supply inventory management and maintenance on the PAR carts seven (7) days per week, three-hundred sixty-five (365) days per year.

## **CONSEQUENCE OF NEGATIVE ACTION:**

If this purchase order is not approved, The Medline on-site team will no longer be available to distribute medical supplies to units within CCRMC and Health Centers.