



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: June 21, 2022

Subject: Contract #76-658-7 with Executive Consulting Group, LLC

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #76-658-7 with Executive Consulting Group, LLC, a limited liability company, (formerly ECG Management Consultants, LLC) in an amount not to exceed \$860,000, to provide consultation and technical assistance with regard to the Appointment Unit regarding productivity at Contra Costa Regional Medical Center (CCRMC) and Health Centers, for the period from June 15, 2022 through June 14, 2023.

FISCAL IMPACT:

This contract will result in contractual service expenditures of up to \$860,000 and is funded 50% by Hospital Enterprise Fund I and 50% American Rescue Plan Act (ARPA) funds. (No rate increase)

BACKGROUND:

This contractor has provided consultation and technical assistance with regard to best practices for clinical operations ambulatory clinics, appointment unit, materials management, benefits, productivity levels and performance for physicians at CCRMC and Health Centers, since June 15, 2019.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **06/21/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: June 21, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Antonia Welty, Deputy

Contact: Samir Shah, M.D.,
925-370-5525

On July 13, 2021, the Board of Supervisors approved Contract #76-658-5 with ECG Management Consultants, LLC, in an amount not to exceed \$380,000, for the provision of consultation and technical assistance with regard to reviewing compensation, benefits, productivity levels and performance for physicians at CCRMC and Health Centers, through June 14, 2022.

BACKGROUND: (CONT'D)

On February 8, 2022, the Board of Supervisors approved Amendment Agreement #76-658-6 to increase the payment limit by \$380,000 from \$380,000 to a new payment limit of \$760,000, to provide additional consultation and technical assistance to the appointment unit with no change in the term.

Approval of Contract #76-658-7 will allow the contractor to continue to provide appointment unit consultation and technical assistance through June 14, 2023.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, CCRMC will not have access to this contractor's consultation and technical assistance services at CCRMC and Contra Costa Health Centers.