



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: April 26, 2022

Subject: Payment for Rental Equipment Provided by Agiliti Health, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Auditor-Controller, to pay up to \$135,432 to Agiliti Health, Inc. for the rental of medical devices and equipment provided to Contra Costa Regional Medical Center (CCRMC), for the period of October 1, 2021 through December 31, 2021.

FISCAL IMPACT:

Approval of this action would result in a one-time expenditure not to exceed \$135,432 and will be funded by American Rescue Plan Act (ARPA) revenues.

BACKGROUND:

CCRMC has rented hospital beds, infusion pumps, and other medical equipment and devices from Agiliti Health, Inc. since 2007. They have provided competitive pricing through the Vizient Group Purchasing Organization (GPO) Contracts. Agiliti Health Inc. has demonstrated their reliability for providing fast, on-site medical equipment deliveries, which has minimized disruptions to the delivery of patient care, leading to better clinical outcomes for our patients.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **04/26/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: April 26, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Antonia Welty, Deputy

Contact: Ronny Leffel,
925-550-2299

cc:

As a direct result of treating COVID patients, the hospital experienced higher acuity levels and an increased length of stay. The Sterile Processing Department (SPD) did not anticipate the higher demand for equipment and specialty bed rentals and had exhausted their budget. To avoid this situation from occurring again, SPD has a resource in place that is accountable for monitoring the budget to ensure the department stays on target or proactively provides the business case when additional funding is required.

Due to the aforementioned increased number of patients and budget exhaustion, the vendor was not paid by CCRMC for supplies provided in good faith for the period of October 1, 2021 through December 31, 2021. Therefore, CCRMC has determined that Agiliti Health, Inc. is entitled to payment for the value of the supplies provided under the equitable relief theory of quantum meruit. The theory provides that where a vendor has been asked to provide products or services without a valid purchase order, and the vendor does so to the benefit of the recipient, the vendor is entitled to recover the reasonable value of those products or services.

CONSEQUENCE OF NEGATIVE ACTION:

If this request is not approved, CCRMC will be unable to pay Agiliti Health, Inc. for services provided in good faith, and clinicians will no longer be able to place physician

orders for equipment essential to the patient's treatment plan, placing the patient's health and safety at risk.