



**Contra
Costa
County**

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: April 26, 2022

Subject: Contract #76-662-4 with FirstLocum, Inc. (dba Directshifts)

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute Contract #76-662-4 with FirstLocum, Inc. (dba Directshifts), a corporation, in an amount not to exceed \$1,700,000, to provide temporary physician services and recruitment services at Contra Costa Regional Medical Center (CCRMC) and Contra Costa Health Centers, for the period August 1, 2021 through July 31, 2022.

FISCAL IMPACT:

Approval of this contract will result in annual expenditures of up to \$1,700,000 and will be funded as budgeted by the Department in Fiscal Year 2021-2022 by 100% Hospital Enterprise Fund I allocations. (Rate increase)

BACKGROUND:

CCRMC and Contra Costa Health Centers have an obligation to provide medical staffing services to patients. Therefore, the County contracts with temporary help firms to ensure patient care is provided during peak loads, temporary absences, vacations and emergency situations where additional staffing is required. The County has been using the contractor's temporary staffing services since July 1, 2019.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **04/26/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: April 26, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Samir Shah, M.D.,
925-370-5525

On August 4, 2020, the Board of Supervisors approved Contract #76-662-1 with FirstLocum, Inc. (dba Directshifts), in an amount not to exceed \$1,400,000 to provide temporary physician services for coverage of employee sick leaves, vacations and workers compensation leaves, at CCRMC and Contra Costa Health Centers for the period July 22, 2019 through July 31, 2020.

On June 8, 2021, the Board of Supervisors approved Contract Amendment Agreement #76-662-2 with no increase in the payment limit of \$1,400,000, to provide additional classifications of temporary physician services and recruiting services for coverage during peak loads, temporary absences, vacations and emergency situations where additional staffing is required, with no change in the contract term of August 1, 2020 through July 31, 2021. Also, on June 8, 2021, the Board of Supervisors approved Contract Amendment Agreement #76-662-3 to increase the payment limit of \$1,400,000 by \$200,000 for a new payment limit of \$1,600,000 with no change in the contract term of August 1, 2020 through July 31, 2021 to provide additional temporary physician services and recruiting services for coverage during peak loads, temporary absences, vacations and emergency situations where additional staffing is required, with no change in the contract term of August 1, 2020 through July 31, 2021.

BACKGROUND: (CONT'D)

On November 9, 2021, the Board of Supervisors approved a one-time payment for services requested by the Division and provided by the Contractor in the amount of \$150,569.30. The Division requested temporary specialty locum tenens physician services during the contract period August 1, 2020 through July 31, 2021 that exceeded the contract payment limit of \$1,600,000. The total contract expenditures of \$1,750,569.30 exceed the payment limit by \$150,569.30. Utilization was higher than originally anticipated and additional service volume was shifted to the contractor from a former temporary physician provider.

Approval of Contract #76-662-4 will allow the contractor to continue providing temporary physician staffing services and recruitment services through July 31, 2022. The contract request to the Board was delayed due to the contractor not providing all of the required documents to the department in a timely manner.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the County will not have access to this contractor's temporary physician staffing services.