



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: March 29, 2022

Subject: Purchase Order with Watermark Medical, Inc

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent, on behalf of the Health Services Director, to execute a Purchase Order with Watermark Medical, Inc. in an amount not to exceed \$432,000 for the rental fees and testing supplies for Home Sleep Study devices and any repairs of the same equipment for the Cardiopulmonary Sleep Clinic at the Contra Costa Regional Medical Center (CCRMC) and Contra Costa Health Centers, for the period from February 1, 2022 through January 31, 2023.

FISCAL IMPACT:

100% funding is included in the Hospital Enterprise Fund I Budget.

BACKGROUND:

The Cardiopulmonary Department has been providing Home Sleep Study testing for more than 5 years to diagnose and assist sleep specialty physicians to make treatment decisions related to sleep disordered breathing. This treatment is critical to provide patients with the highest quality of life and the ability to maintain employment where testing and treatment is a requirement. Treatment of sleep disordered breathing can decrease the rate of clinical deterioration for patients with existing co-morbidities to result in minimizing the need for

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **03/29/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 29, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassel, Deputy

Contact: Ronny Leffel, (925)
550-2299

cc:

admissions to acute hospital care and the resulting higher costs related to unmanaged disorders; all these reasons will positively impact our Quality Improvement Program metrics.

CONSEQUENCE OF NEGATIVE ACTION:

If this purchase order is not approved, the Cardiopulmonary Department will not be able to provide diagnostic testing for patients suspected of sleep disordered breathing. When left untreated, this condition can cause worsening of cardiac and pulmonary diseases and endocrine disorders, resulting in increased incidents of hospital admissions for patients. This scenario would negatively impact our Quality Improvement Program metrics to manage these chronic disease conditions and result in decreased federal funding.