



**Contra  
Costa  
County**

To: Board of Supervisors  
From: Director of Airports  
Date: January 18, 2022

Subject: Exclusive Negotiating Agreements – Urban Air Mobility, LLC for Land at the Buchanan Field Airport, Concord Area (District IV)

**RECOMMENDATION(S):**

- A. APPROVE and AUTHORIZE the Director of Airports, or designee, to execute an Exclusive Negotiating Agreement with Urban Air Mobility, LLC, a Delaware limited liability company, for the negotiation of a long-term lease of approximately 0.86-acre of land on the northwest side of the Buchanan Field Airport.
- B. APPROVE and AUTHORIZE the Director of Airports, or designee, to execute an Exclusive Negotiating Agreement with Urban Air Mobility, LLC, a Delaware limited liability company, for the negotiation of a long-term lease of approximately 11-acres of land on the northeast side of the Buchanan Field Airport.

**FISCAL IMPACT:**

There is no negative impact on the General Fund. The Airport Enterprise Fund could realize lease and other revenues. The County General Fund could realize sales tax and other revenues if a lease is successfully negotiated.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **01/18/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: January 18, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Beth Lee,  
925-681-4200

cc:

## BACKGROUND:

On January 14, 2021, the Board authorized the Director of Airports, or designee, to negotiate a long-term ground lease and development terms for this 0.86-acre site. The property is located on the northwest side of Buchanan Field Airport on Sally Ride Drive. The proposal from Mark Scott Construction, Inc. was the only offer the County received following a solicitation for competitive interest in the site.

On March 10, 2020, the Board authorized the Director of Airports, or designee, to negotiate a long-term ground lease and development terms for this 11-acre site. The property is located on the northeast side of Buchanan Field Airport on Marsh Drive immediately west of the Walnut Creek channel. The proposal from Mark Scott Construction, Inc. was the only offer the County received following a solicitation for competitive interest in the site.

Mark Scott Construction, Inc. desires to lease the sites and develop them for aviation purposes and has formed a limited liability company called Urban Air Mobility, LLC for this purpose. By entering into exclusive negotiation agreements with Urban Air Mobility, they can actively market the properties to identify a tenant or tenants. Further, it will enable the County and Urban Air Mobility to feel confident in proceeding with the CEQA process, as mandated by State law.

Development of these vacant parcels would expand economic development activity at the Buchanan Field Airport and lead to increased revenues to the Airport Enterprise Fund and added local jobs.

## CONSEQUENCE OF NEGATIVE ACTION:

A delay in entering into exclusive negotiating agreements for either of these sites will delay their development, which could impact the Airport Enterprise Fund and County General Fund.

## ATTACHMENTS

Authorization to Execute an Exclusive Negotiation Agmt 0.86-acre

Authorization to Execute an Exclusive Negotiating Agmt 11-acres