



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: March 1, 2022  
Subject: Contract #23-593-6 with QlikTech Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-593-6 with QlikTech Inc., a corporation, in an amount not to exceed \$233,991, for data analytics software and services for the Department's Information Technology Unit, for the period from March 1, 2022 through June 30, 2024.

**FISCAL IMPACT:**

This contract will result in contractual service expenditures of up to \$233,991 over a 2-year period and will be funded 100% by Hospital Enterprise Fund I (No rate increase).

**BACKGROUND:**

This contract meets the needs of the County by providing data analysis to the Health Services Information Systems Unit for discovery into insights regarding operational data to deliver a higher value of care to patients and reduce overall costs. Contra Costa Health Services (CCHS) Information Technology unit began contracting with QlikTech Inc. in June 2016 for software services related to patient initiatives.

☒ APPROVE

☐ OTHER

☐ RECOMMENDATION OF CNTY  
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD  
COMMITTEE

Action of Board On: **03/01/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 1, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Antonia Welty, Deputy

Contact: Patrick Wilson,  
925-335-8777

cc:

## BACKGROUND: (CONT'D)

On May 10, 2016, the Board of Supervisors approved contract #23-593 with QlikTech Inc., for \$178,000 for the provision of software, software maintenance, and a user license agreement to enable CCHS to explore clinical, financial, and operational data utilizing visual analytics for the period of June 1, 2016, through June 30, 2017.

May 23, 2017, the Board of Supervisors approved contract amendment/extension agreement #23-593-1 to increase the payment limit by \$330,000 to a new payment limit of \$508,000 and, to extend the term from June 30, 2017, to May 31, 2018, for ongoing software services.

December 12, 2017, the Board of Supervisors approved contract amendment/extension agreement #23-593-2 to increase the payment limit by \$45,000 to a new payment limit of \$553,000 for additional training and maintenance services with no change in the term ending May 31, 2018.

On March 13, 2018, the Board of Supervisors approved contract amendment/extension agreement #23-593-3 to increase the payment limit by \$15,680 to a new payment limit of \$568,680 for additional services, including support related to a complex upgrade and data analysis services, with no change in the term ending May 31, 2018.

In February 2019, the County Administrator approved, and the Purchasing Services Manager executed contract #23-594-4 with QlikTech to provide software, and maintenance from June 1, 2018, through May 31, 2019.

In July 2019, the County Administrator approved, and the Purchasing Services Manager executed contract #23-594-5 to provide software and maintenance for the period ending June 30, 2020. In 2021, the software model was converted from a perpetual software license to a software subscription service model.

In July 2021, purchase order #22813 was issued for subscription and services to allow time for the parties to execute a renewal agreement.

Approval of renewal contract #23-593-6 will allow the contractor to provide additional software subscriptions and services, including architecture review and assessment to expand the current platform, through June 30, 2024.

## CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the contractor will not provide review and optimization services which lead to improvements in care, reduced cost, and higher value to patients.