



**Contra
Costa
County**

To: Board of Supervisors
From: Marc Shorr, Chief Information Officer
Date: December 14, 2021

Subject: APPROVE and AUTHORIZE the Purchasing Agent, to execute, on behalf of the Chief Information Officer, a purchase order with AT&T Corporation

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Chief Information Officer, Department of Information Technology, a purchase order with AT&T Corporation, in an amount not to exceed \$1,700,000 to provide County-wide Cisco maintenance support for the period of December 1, 2021 through November 30, 2023.

FISCAL IMPACT:

The cost for this is recovered through charges to user departments.

BACKGROUND:

Over the past several years, the Department of Information Technology (DoIT), the Employment and Human Services Department, the Clerk-Recorder's Office, the Public Defender's Office as well as other departments have individually purchased Cisco networking equipment for DoIT to install and maintain through various different vendors. The Cisco maintenance contracts (Smart Net) established for these departments all have different start and renewal dates as well as a level of service that differs depending on the purchasing department and the specific vendor selected. This has caused a great deal of confusion for DoIT staff when providing service to these

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **12/14/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I
Supervisor
Candace Andersen, District II
Supervisor
Karen Mitchoff, District IV
Supervisor
Federal D. Glover, District V
Supervisor

ABSENT: Diane Burgis, District III
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: December 14, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Marc Shorr,
925-608-4071

BACKGROUND: (CONT'D)

departments and seeking support from Cisco. As Cisco equipment powers the County's core network services, telephone systems and is a major part of the internet security, the ability for DoIT's technical staff to interact with the Cisco Trouble Reporting Center is critical for timely resolution. The Smart Net renewal contract that are being sought for approval will bring all existing County-wide Cisco maintenance contracts under one umbrella, will co-term all expiration dates, will include the exact same level of service agreements, and will provide a cost savings to the County. Cisco, who is not a direct seller, is passing through a 7% pricing consolidation discount through the Purchase Order with AT&T.

CONSEQUENCE OF NEGATIVE ACTION:

If this is not approved, DoIT's ability to respond to customers' needs and to correct issues may be negatively impacted.