



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: December 7, 2021

Subject: Purchase Order with Trace3, LLC and Contract with Cisco Systems, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Chief Information Officer to execute, a contract with Cisco Systems, Inc., for software support and maintenance of Cisco switches and network hardware, for the period August 24, 2021, through August 23, 2024.

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Department, a Purchase Order with Trace3, LLC, in an amount not to exceed \$424,434 for the purchase of Cisco software support services, for the period December 7, 2021, through December 6, 2026.

**FISCAL IMPACT:**

Approval of this purchase order will result in expenditures of up to \$424,434 and will be 100% funded by Hospital Enterprise Fund I revenues.

**BACKGROUND:**

Contra Costa County Health Services Department's current infrastructure consists of Cisco equipment, which is used to support the hospital, clinics, and ancillary sites, and all users are connected to and rely on this equipment for connectivity. SMARTnet is the hardware

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **12/07/2021** ☐ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: December 7, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: , Deputy

Contact: Patrick Wilson,  
925-335-8700

support that covers

BACKGROUND: (CONT'D)

the Cisco UCS blade servers and chassis which host the Epic application for the hospital, clinic sites, and community providers. The purchase of additional UCS blades supports virtual desktop interface client and telehealth users for the Hospital and Clinics. Support is mandated under the County's agreement with Epic and is necessary to prevent failures.

CONSEQUENCE OF NEGATIVE ACTION:

Failure to renew the hardware support increases the risk of an unexpected failure, and possibly an extended outage. This could negatively impact the patient medical records system and patient care at the hospital and health clinic locations.