



**Contra  
Costa  
County**

To: Board of Supervisors  
From: Russell Watts, Treasurer-Tax Collector  
Date: November 9, 2021

Subject: Clarification of Funding Source for April 20, 2021 Board Order Item #C. 57 with Emphasys

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**RECOMMENDATION(S):**

APPROVE clarification of Board Action of April 20, 2021 (Item C. 57), which approve and authorize the County Treasurer-Tax Collector to execute a software and services agreement with Emphasys Computer Solutions, to clarify that the entire first year cost of \$109,600 for the implementation and training, licenses, maintenance and support, and hosting will be funded via the Finance System replacement project.

**FISCAL IMPACT:**

The total first year cost of \$109,600 may require additional general purpose funds as part of the new Finance System. The annual maintenance and hosting cost from year two to seven will be paid out of the investment revenues generated by the County Treasury Pool.

**BACKGROUND:**

FIS that currently owns the APSII, a treasury management system, formerly SunGard, which we had been using for more than 40 years, notified us in June 2020 they would no longer support the APS II software after 2021. In August 2020, FIS signed a partnership agreement with Emphasys Computer Solutions, Inc.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **11/09/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: November 9, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Stacey M. Boyd, Deputy

Contact: Ronda Boler, (925)  
608-9506

cc: Robert Campbell, Auditor-Controller

## BACKGROUND: (CONT'D)

("Emphasys") and recommended all its clients be transitioning to the SymPro Treasury Management Software system ("SymPro"). However, the due diligence process in selecting a vendor to replace FIS was complicated by the RFP process for the County's new finance system. We knew the new treasury management system would have to interface with the new finance system, if it were not already a component of it, and thus requested it be included as an essential function of treasury management section of the County's RFP.

Workday, selected by the County to replace its existing finance system, included in their response a joint proposal with Emphasys as the treasury management solution. The joint proposal included SymPro's pricing, which turned out to be more favorable than the pricing that was offered in the agreement FIS had established with Emphasys. The County accepted Workday's offer and approved the funding for acquiring the SymPro system. Because of the urgency to replace the APSII before the end of 2021, we asked to work out the Emphasys agreement apart from the Workday agreement as it had less issues to address. The SymPro system was to be installed before year-end with plans to do the interface later when Workday would be ready. Nevertheless, the entire costs for the implementation, including data conversion, training, software license fee, interface design, support and hosting, etc., would be covered by General Fund reserves earmarked for the County's new finance system project.

## CONSEQUENCE OF NEGATIVE ACTION:

If this correction is not approved, the Treasurer-Tax Collector's budget may not balance at year-end.