



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: October 19, 2021

Subject: Purchase Order with Agiliti Health, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, a purchase order with Agiliti Health, Inc., in an amount not to exceed \$1,000,000 for the rental of medical devices and equipment for the Contra Costa Regional Medical Center (CCRMC), for the period from January 1, 2022 through December 31, 2022.

**FISCAL IMPACT:**

This contract will result in annual contractual service expenditures in an amount not to exceed \$1,000,000 and will be funded 100% by Hospital Enterprise Fund I revenues.

**BACKGROUND:**

The CCRMC rents hospital beds, infusion pumps, and other medical equipment and devices from this vendor. Agiliti Health, Inc., has provided competitive pricing through the Vizient Group Purchasing Contract, and it has proven more cost effective to rent than to purchase some medical equipment. Agiliti Health Inc. has continued to service the hospital even through its name change from Universal Hospital Services and a significant gap of time in which they were not paid when said name change occurred and a new purchase order could

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **10/19/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 19, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Jaspreet Benepal,  
925-370-5101

cc:

be approved. CCRMC has been using this vendor since 2007.

CONSEQUENCE OF NEGATIVE ACTION:

If this purchase order is not approved, the CCRMC will not have the most cost effective means to provide enough beds and other equipment to care for its patients.