



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: February 1, 2022

Subject: Contract #23-726 with Data Innovations, LLC.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-726 containing mutual indemnification with Data Innovations LLC, a limited liability company, in an amount not to exceed \$181,418, for a medical instrument management software system and services, for Contra Costa Health Services for the period from February 1, 2022 through January 31, 2025.

**FISCAL IMPACT:**

This contract will result in contractual service expenditures of up to \$181,418 over a 3-year period and will be funded by 100% Hospital Enterprise Fund I revenues. (No rate increase).

**BACKGROUND:**

This contract meets the needs of the County's patient population by providing a medical instrument management system. Contra Costa Health Services clinical and medical

☐ APPROVE

☒ OTHER

☐ RECOMMENDATION OF CNTY  
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD  
COMMITTEE

Action of Board On: **02/01/2022** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: February 1, 2022

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Antonia Welty, Deputy

Contact: Patrick Wilson (925)  
335-8777

### BACKGROUND: (CONT'D)

laboratories carry out tests on clinical specimens such as blood and urine, to obtain information about patient health to aid in the diagnosis, treatment, and prevention of disease. Data Innovations (DI), Instrument Manager, is a connectivity solution that enables an open and expansive enterprise lab ecosystem, allowing for the integration of virtually any instrument, laboratory information system, electronic medical record, or electronic health record regardless of vendor or discipline. DI's Instrument Manager can support thousands of instruments, dozens of laboratory information systems, and multiple labs on a single platform. All lab disciplines can be integrated with one platform to streamline operations and management. This contract #23-726 is the initial contract with DI. DI was awarded a sole-source status for this contract.

This contract obligates the County to indemnify DI for any third party claims for damages that occur as a result of County's willful misconduct, negligent acts, errors, or omissions in connection with County's business operations.

Approval of Contract #23-726 will allow the contractor to implement an instrument management system including training, maintenance and support services through January 31, 2025.

### CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, Contra Costa Health Services clinical and medical laboratories will continue using the current system which is not integrated with Epic, our Electronic Health Records system.