



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: October 12, 2021

Subject: Contract #23-625-3 with 3M Health Information Systems, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-625-3 containing mutual indemnification with 3M Health Information Systems, Inc., a corporation, in an amount not to exceed \$296,277, for a hosted patient classification and claims software system and support services, for Contra Costa Health Services for the period from October 5, 2021 through October 4, 2024.

FISCAL IMPACT:

Approval of this contract will result in expenditures of up to \$296,277 over a three-year period and is funded by 100% Hospital Enterprise Fund I.

BACKGROUND:

This contract meets the needs of the County's patient population by providing a health information system that includes annuity software for performing claims reviews and provider comparisons. 3M's Grouper Plus Content Services (GPCS) system includes GPCS All Patient Refined - Diagnosis Related Groups (APR DRG) Grouper and Reimbursement California (CA) Medicaid, a classification system, will assist the Contra Costa Health Plan to assign patients into meaningful groups necessary for claims reimbursement. 3M APR

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **10/12/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 12, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Patrick Wilson,
925-335-8777

cc:

DRG's classify patients based on clinical similarities and their use of hospital resources.
3M's Grouper Plus Content Services

BACKGROUND: (CONT'D)

provides access to comprehensive grouping, editing, and reimbursement content, utilizing a modern cloud-based service that leverages web services and cloud technology to provide this content securely. The standardized implementation of this system allows for a solution for an increasingly complex and dynamic regulatory and payment environment. 3M Health Information Systems, Inc., was given a sole-source contract for these services.

This contract obligates the County to indemnify 3M from any claims or damages arising out of County's use of the deliverables produced by the software and system. This contract limits the direct damages the County can recover from 3M to the amount paid by the County in the 12 months preceding any claim. The County may terminate the contract for an uncured breach by 3M, and if the County fails to appropriate funds for an electronic patient classification and claims software system.

Under Contract #23-625-3, the contractor will implement the new system and provide software license and support services for the period October 5, 2021 through October 4, 2024.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved HSD unit will not implement this much needed health information system that allows for the timely access of business-critical financial, compliance, and content needed for an efficient medical billing and reimbursement process.