



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: June 22, 2021

Subject: Purchase Order with Watermark Medical, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Department, an amendment to Purchase Order #F17927 with Watermark Medical, Inc., to increase the payment limit by \$180,000 to a new payment limit of \$806,000 for the rental of home sleep study monitors, related patient supplies, and on-line management of the sleep Study results for the Cardiopulmonary Units of the Contra Costa Regional Medical Center (CCRMC) and Contra Costa Health Centers with no change in the term of September 1, 2019 through August 31, 2021.

**FISCAL IMPACT:**

This purchase order amendment will result in additional expenditures of up to \$180,000 and will be funded 100% by Hospital Enterprise Fund I revenues.

**BACKGROUND:**

Watermark Medical provides the equipment and supplies for home sleep studies including scoring and results report configuration. The testing provides the CCRMC sleep specialty physicians complete and accurate reports to make treatment decisions for patients with sleep-related breathing disorders and result in preventing frequent readmissions related to

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **06/22/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: June 22, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Jaspreet Benepal,  
925-370-5101

untreated sleep disordered breathing and will also support the PRIME initiative by decreasing complications of cardiac, pulmonary and diabetic patients when successfully treated for their sleep related breathing disorders. This vendor has provided this service for over 4 years and CCRMC has been satisfied with their service and products. Additional funds are necessary to add these services, supplies, and rental of monitors to the West County Health Center.