



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: July 13, 2021

Subject: Contract #23-336-11 with Toyon Associates, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-336-11 with Toyon Associates, Inc., a corporation, in an amount not to exceed \$750,000, to provide consultation and technical assistance with regard to Third Party Social Security Income (SSI) reimbursement recovery and reviews of Medicare ratios of the disproportionate share calculations applicable to Contra Costa Regional Medical Center (CCRMC), for the period from July 1, 2021 through June 30, 2026.

FISCAL IMPACT:

This contract is included in the Health Services Department's Hospital Enterprise Fund I budget. This contract is a contingent fee contract. The contractor will be paid 23% of the SSI percentage and Medicare ratio; and 15% of Medicare Prospective Payment System budget neutrality factor. (No rate increase)

BACKGROUND:

This contract meets the social needs of the community by providing consultation and technical assistance to the Health Services Department to conduct reviews of the Medicare

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD
COMMITTEE

Action of Board On: **07/13/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: July 13, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Robert Decesare,
925-957-5440

ratios to assess the maximum disproportionate share calculations, applicable to CCRMC. This will maximize the disproportionate share adjustment to which CCRMC is entitled. The contractor's services include attending meetings, preparing and filing reopening of appeal requests, submitting findings and making recommendations

BACKGROUND: (CONT'D)

for submission to the CCRMC. Toyon Associates, Inc. has been providing these services since October 2002.

On February 7, 2017, the Board of Supervisors approved Contract #23-336-10 with Toyon Associates, Inc., in an amount not to exceed \$750,000 with regard to Third Party SSI reimbursement recovery and reviews of Medicare ratios of the disproportionate share calculations, for the period July 1, 2016 through June 30, 2021.

Approval of Contract #23-336-11 will allow this contractor to continue to provide professional consultation and technical assistance, through June 30, 2026.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Department will not be able to recover reimbursement due to CCRMC from Medicare appeals.