



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: July 13, 2021

Subject: Contract #76-658-5 with ECG Management Consultants, LLC

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**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #76-658-5 with ECG Management Consultants, LLC, a limited liability company, in an amount not to exceed \$380,000, to provide consultation and technical assistance with regard to reviewing compensation, benefits, productivity levels and performance for physicians at Contra Costa Regional Medical Center (CCRMC) and Health Centers, for the period from June 15, 2021 through June 14, 2022.

**FISCAL IMPACT:**

This contract will result in contractual service expenditures of up to \$380,000 and is funded 50% by Hospital Enterprise Fund I and 50% Federal and State emergency funds. (No rate increase)

**BACKGROUND:**

Since June 15, 2019, this contractor has provided consultation and technical assistance with regard to best practices for clinical operations ambulatory clinics, appointment unit,

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☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY  
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD  
COMMITTEE

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Action of Board On: **07/13/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: July 13, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Samir Shah, M.D.,  
925-370-5525

materials management, benefits, productivity levels and performance for physicians at CCRMC and Health Centers.

## BACKGROUND: (CONT'D)

In June 2020, the County Administrator approved and Purchasing Services Manager executed Contract #76-658-3 with ECG Management Consultants, LLC, in an amount not to exceed \$189,000 for the provision of consultation and technical assistance with regard to reviewing compensation, benefits, productivity levels and performance for physicians at CCRMC and Health Centers, through June 14, 2021. On March 23, 2021, the Board of Supervisors approved Amendment Agreement #76-658-4 to increase the payment limit by \$350,000 to a new payment limit of \$539,000 with no change in the term.

Approval of Contract #76-658-5 will allow this contractor to continue to provide consultation and technical assistance through June 14, 2022.

## CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, CCRMC will not have access to this contractor's consultation and technical assistance services at CCRMC and Contra Costa Health Centers.