



**Contra  
Costa  
County**

To: Board of Supervisors  
From: Kathy Gallagher, Employment & Human Services Director  
Date: April 20, 2021

Subject: Authorize execution of contract with General Datatech, LP for purchase and installation of server system and training services

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Employment and Human Services Director, or designee, to execute a contract with General Datatech, LP of Dallas, Texas, in an amount not to exceed \$624,808 for the purchase and installation of a Cisco Hyperconverged System (Hyperflex) and professional training services for the period of April 1, 2021 through June 30, 2024.

**FISCAL IMPACT:**

This contract will increase expenditures by up to \$624,808 and will be paid out of Administrative Overhead, which is 58% Federal, 36% State and 6% County. The expenditures are included in the department's FY 21-22 budget.

**BACKGROUND:**

The department seeks to purchase from General Datatech, LP (GDT) a Cisco Hyperconverged System (Hyperflex). This will update the department's current server infrastructure and provide an integrated software solution in the management of EHSD

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **04/20/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: April 20, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: C. Youngblood, (925)  
608-4964

servers. EHSD will take

BACKGROUND: (CONT'D)

advantage of industry level best practices and improve the efficient use of information resources. This determination was predicated upon an evaluation completed in 2019 by the county's Department of Information Technology (DoIT) wherein DoIT procured the Cisco Hyperflex solution. This contract will adopt the same architecture that will take advantage of redundant resources within the county and minimize the number of systems we mutually support.

CONSEQUENCE OF NEGATIVE ACTION:

The Employment and Human Services Department will be at risk of not meeting standards for performance, reliability, and cost effectiveness.