



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: February 9, 2021

Subject: Authorize Purchase Order with Groupware Technology, Inc. and a third-party Lease agreement with Key Government Finance, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, a purchase order with Groupware Technology, Inc., and a third-party lease agreement with Key Government Finance, Inc., in an amount not to exceed \$6,161,920, for the lease purchase of network hardware equipment, software, maintenance and support the term March 1, 2021 through February 28, 2026.

FISCAL IMPACT:

Approval of this purchase will result in expenditures of up to \$6,161,910 (inclusive of principal and zero interest) over a five-year period (\$1,232,382 annually) and will be funded 100% by Hospital Enterprise Fund I revenues.

BACKGROUND:

Health Services Department is requesting to purchase network hardware and software to maintain network, security, storage, and back-up for CCLink electronic health records (EHR) for the data centers at the Concord and Pittsburg sites. The Purchasing Division has arranged a lease purchase contract with Key Government Finance, Inc (financing partner of Cisco Systems, Inc.) with zero interest rate for this financing schedule for five-year term.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **02/09/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: February 9, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,
925-335-8700

cc:

Annual lease payments will be in an amount not to exceed \$1,232,382. The purchase for new, replacement and upgrade hardware is part of the normal system maintenance and on-going Information Technology support requirements.

CONSEQUENCE OF NEGATIVE ACTION:

Failure to purchase these systems may result in reduced capacity, system failure, or risk of a security breach, which can directly impact the Health Services Epic Electronic Health Record (EHR).