



**Contra
Costa
County**

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: January 5, 2021

Subject: Contract #23-571-6 with BlueTree Network, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-571-6 with BlueTree Network, Inc., a corporation, in an amount not to exceed \$2,500,000, to provide consulting, technical support and training to the Health Services Department's Information Systems Unit, for the period January 1, 2021 through December 31, 2023.

FISCAL IMPACT:

This contract will result in contractual service expenditures of up to \$2,500,000 over a 3 year period and will be funded 100% by Hospital Enterprise Fund I revenues. (Rate increase)

BACKGROUND:

BlueTree Network provides professional technical support, training and consulting services on Epic Systems to Health Services IT support (CCHS), as well as Contra Costa Regional Medical Center (CCRM) hospital and clinical staff, patients, and health care providers. BlueTree has been providing ongoing support since 2015. Due to the Covid-19 pandemic workloads have increased and are expected to rise with the recent roll out of vaccinations

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **01/05/2021** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: January 5, 2021

Monica Nino, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Patrick Wilson,
925-335-8777

making their continued services

BACKGROUND: (CONT'D)

essential. On June 18, 2019, the Board of Supervisors approved Contract #23-571-5 with BlueTree Network, Inc., for the provision of consulting, technical support and training to the Health Services Information Director on Information Systems, including assistance with Epic, the billing system for Contra Costa Regional Medical Center (CCRMC), for the period from July 1, 2019 through December 31, 2020. Approval of Contract #23-571-6 will allow the contractor to continue to provide consulting, technical support and training to the Health Services Information Director through December 31, 2023.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Information Systems Unit will not receive consulting, technical support and training the department has identified as vital for working to upgrade and maintain CCRMC's billing system, Epic. Not approving this contract could delay or stall the upgrade of Epic and impact a major revenue source.