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Contra Costa County

To: Board of Supervisors

From: Brian M. Balbas, Public Works Director/Chief Engineer

Date: September 8, 2020

Subject: Master SaaS and Services Agreement with Periscope Holdings, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Public Works Director, or designee, to execute an Order Form and Master SaaS and Services Agreement with Periscope Holdings, Inc. in an amount not to exceed \$430,767, for hosted purchasing and procurement software, upgrade services, and maintenance and support for the term September 8, 2020 through September 8, 2023.

FISCAL IMPACT:

100% General Fund

BACKGROUND:

The Purchasing Division implemented BuySpeed software in 2012 to eliminate paper requisitions and improve efficiency in the County's purchasing processes. The execution of the Master SaaS and Services Agreement will allow the Purchasing Division to upgrade to the current version of BuySpeed and move to cloud-hosted services. Cloud-hosted services will reduce staff time and hardware resources for Public Works and Department of Information Technology staff who currently maintain the BuySpeed hardware. During the three-year period, Periscope will be responsible for future upgrades and

	APPROVE	OTHER
▼ RECOMMENDATION OF CNTY ADMINISTRATOR		
Action of Board On: 09/08/2020 APPROVED AS RECOMMENDED OTHER		
Clerks Notes:		
VOTE OF SUPERVISORS		
AYE:	John Gioia, District I Supervisor	
	Candace Andersen, District II Supervisor	I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.
	Diane Burgis, District III	
	Supervisor Karen Mitchoff, District IV	ATTESTED: September 8, 2020
	Supervisor	David Twa, County Administrator and Clerk of the Board of Supervisors
	Federal D. Glover, District V Supervisor	By: Stacey M. Boyd, Deputy
Contact: Carrie Ricci, (925)		

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BACKGROUND: (CONT'D)

software support. Periscope will train County staff on the upgraded version of BuySpeed. The upgrade, move to cloud hosting and training is a one-time fee that will not exceed \$55,767. Annual software and support fees are \$125,000 for a three-year total of \$375,000.

CONSEQUENCE OF NEGATIVE ACTION:

The Purchasing Division will not upgrade to the current version of BuySpeed and there will be reduced efficiencies due to using outdated software.