



**Contra
Costa
County**

To: Contra Costa County Fire Protection District Board of Directors
From: Lewis T. Broschard III, Chief, Contra Costa Fire Protection District
Date: June 23, 2020

Subject: Ambulance Purchase and Associated Lease-Purchase

RECOMMENDATION(S):

1. APPROVE and AUTHORIZE the Fire Chief, or his designee, to execute a purchase contract with Halcore Group, Inc. (DBA American Emergency Vehicles) for the manufacture and sale of 20 ambulance vehicles in an amount not to exceed \$3,200,000, including indemnity by the Fire District.
2. APPROVE and AUTHORIZE the Fire Chief, or his designee, to execute the sixth lease schedule to the Master Lease Agreement with PNC Equipment Finance, LLC in an amount not to exceed \$3,200,000 including finance charges, with annual payments not to exceed \$630,000 for a term from June 23, 2020 to June 23, 2025, for the lease-purchase of the ambulance vehicles.
3. APPROVE and AUTHORIZE the Fire Chief, or his designee, to execute an escrow agreement among PNC Equipment Finance, LLC, the Fire District, and U.S. Bank National Association.

FISCAL IMPACT:

100% Ambulance Transport Fund: Budgeted in FY 2020-21.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD
COMMITTEE

Action of Board On: **06/23/2020** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: June 23, 2020

David Twa, County Administrator and Clerk of the Board of Supervisors

Contact: Aaron McAlister, Deputy
Fire Chief (925) 941-3300

By: Laura Cassell, Deputy

cc:

BACKGROUND:

On December 9, 2014, the Board approved and authorized the Fire Chief to enter into a Master Lease Agreement with PNC Equipment Finance, LLC ("PNC"), and on December 23, 2014, the Contra Costa County Fire Protection District ("District") entered into the Master Lease Agreement (the "MLA") with PNC. The MLA was used in 2014, 2015, 2018 and 2019 to finance the purchase of engines and ladder trucks from Pierce Manufacturing. This MLA will now be utilized to purchase ambulance vehicles, resulting in a sixth lease schedule under the MLA with PNC.

On May 12, 2020, the District Board of Directors authorized the Fire Chief to execute a contract extension to provide emergency ambulance service and an contract amendment and extension with American Medical Response as the subcontractor for the next five years. A component of this amendment is for the District to purchase the rolling stock for the next five-year term. This purchase fulfills this requirement of the amendment. This agreement provides for the purchase and delivery of 20 ambulances manufactured by AEV according to the Fire Districts specifications. Delivery will be staggered over of a period of time as they are completed at the factory. All units will be delivered no later than 120 days from the execution of the contract.

CONSEQUENCE OF NEGATIVE ACTION:

The District will not be able to acquire new ambulances. The District's contract with the County has requirements for maximum age and mileage. This purchase keeps the District in compliance with those requirements.