



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: February 4, 2020

Subject: Purchase Order with Watermark Medical, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, an amendment to Purchase Order #F17927 with Watermark Medical, Inc., to increase the payment limit by \$100,000 to a new payment limit of \$626,000 to expand Home Sleep Study services at West County Health Center, with no change in the term of September 1, 2019 through August 31, 2021.

FISCAL IMPACT:

100% funding is included in the Hospital Enterprise Fund I budget.

BACKGROUND:

Watermark Medical, Inc. supplies equipment and supplies for Home Sleep Studies, and provides complete and accurate reports so physicians can make treatment decisions for patients with sleep related breathing disorders. This supports the PRIME initiative of preventing frequent readmissions related to untreated sleep disordered breathing by decreasing complications of patients who are successfully treated. Additional funds are

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **02/04/2020** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: February 4, 2020

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Jaspreet Benepal,
925-370-5101

necessary to add services, supplies, and rental of monitors to the West County Health Center.

CONSEQUENCE OF NEGATIVE ACTION:

If this Purchase Order is not approved, the Health Services Department will be unable to provide Home Sleep Study testing to patients being treated at the West County Health Center. The result would be increased costs due to having to send all testing to an external provider, longer turnaround time for testing, and longer overall wait times to establish a treatment plan.