



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: November 12, 2019

Subject: Contact #23-616-2 with Collective Medical Technologies

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Master Subscription Agreement (Contract #23-616-2) containing mutual indemnification, and a Service Order Form with Collective Medical Technologies, Inc., a corporation, in an amount not to exceed \$25,000, to provide software hosting, licensing and support of contractor's emergency department data sharing application for Contra Costa Regional Medical Center (CCRMC), for the period February 13, 2019 through February 12, 2022.

**FISCAL IMPACT:**

This contract is funded 100% by Hospital Enterprise Fund I.

**BACKGROUND:**

The Health Services Department will use the vendor's emergency department information exchange (EDie) software application to support the Community Connect Project to identify in real-time patients who are seen in the Emergency Department (ED). Collective's EDie application integrates with other hospital emergency departments in the greater Bay Area

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **11/12/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: November 12, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,  
925-335-8700

region.

### BACKGROUND: (CONT'D)

By sharing this information, providers at CCRMC will be able to see services rendered at other Bay Area ED, reducing duplicate workups (labs, imaging, etc.). Having this information is expected to improve the outcomes of the lives of patients seen at CCRMC who are also seen in other ED's.

On June 20, 2017, the Board of Supervisors approved Contract #23-616 with Collective Medical Technologies, Inc., for the period of June 1, 2017, through May 31, 2020. The contract was later terminated under Board action, Consent Item C.63 dated November 13, 2018. However, it was intended that only a portion of the subscription services provided for under the agreement, be terminated, and not the entire contract. That is, the Pre-Managed care software application was to be canceled, and not the data exchange tool; Collective EDie.

Approval of Contract #23-616-2 will allow the Contractor to continue providing services for a no-fee period. The no-fee-period will begin on the SOF Effective Date and continue until a date that County determines it is deriving value from the application. At which time, the County will notify the Contractor in writing that the No-Fee-Period is being terminated. Thereafter, each year, beginning on the date on which the No-Fee Period terminates, County will pay an Annual Subscription Fee within thirty (30) days of receipt of an invoice from Contractor. The annual subscription term is one (1) year with optional auto-renewal, pursuant to Section 13 of the Master Subscription Agreement.

This Contract obligates the County to indemnify and defend the Contractor from losses occurring as a result of County's breach of the Master Subscription Agreement. Under the Master Subscription Agreement, the vendor's liability to third parties is limited to its insurance limits - \$5,000,000.

### CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, CCRMC will not reap the benefits of real-time data exchange, risk analytics, notifications and shared care guidelines, which help guide provider decision making and differential outcomes in terms of reduced ED utilization and inpatient re-admissions.