



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: October 22, 2019

Subject: Contract #23-513-4 with Optum360 Solutions, LLC

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute Contract #23-513-4 with Optum360 Solutions, LLC (formerly known as Optum360, LLC and OptumInsight, Inc.), and a Master Services License Agreement (MSLA) and Product Schedule, in an amount not to exceed \$139,021 for licensed software and support for the period January 31, 2020 through January 30, 2025.

FISCAL IMPACT:

100% funding is included in the Hospital Enterprise Fund I Budget.

BACKGROUND:

The Board of Supervisors previously authorized Health Services (on July 9, 2019 (C.120), to enter into an agreement for a five-year term with Optum360 Solutions, LLC for software licenses, but since that time the term in the contract has changed from January 31, 2019 through January 30, 2024, to the new term of January 31, 2020 through January 30, 2025, and the payment limit has increased by \$10,498 to \$139,021.

Health Services Department Information Systems requires licenses for Correct Coding

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **10/22/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I
Supervisor
Candace Andersen, District II
Supervisor
Diane Burgis, District III
Supervisor
Karen Mitchoff, District IV
Supervisor

ABSENT: Federal D. Glover, District V
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 22, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,
925-335-8700

Initiatives (CCI) and Local Code Directives (LCD) for the hospital and billing offices which interfaces with the EPIC platform. Optum360 Solutions, LLC has been a long-term vendor for CCRMC, and provides the software licenses and support for CCI and LCD compliance. These products are vital to assuring

BACKGROUND: (CONT'D)

appropriate and compliant coding of hospital claims is submitted to The Centers for Medicare and Medicaid Services (CMS).

Approval will allow the contractor to provide services through January 30, 2025. The MSLA requires the County to indemnify Optum360 Solutions, LLC for third party claims arising out of the County's direction for Contractor to deliver customer data, County's use of the software after the service term, County's breach of the Agreement, and to indemnify the American Dental Association (ADA) for claims and damages arising from the County's use of the ADA's codes or any documentation from the ADA.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Department will not be able to maintain licensing of billing technologies required to be compliant with CMS, and the Epic medical records platform standards.