



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: October 8, 2019

Subject: Purchase Order with Optiv Security, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, a Purchase Order with Optiv Security, Inc., in an amount not to exceed \$320,355, for Proofpoint email protection software, support and maintenance services, for the period November 8, 2019 through November 7, 2022.

**FISCAL IMPACT:**

100% funding is included in the Hospital Enterprise Fund I budget.

**BACKGROUND:**

Proofpoint email protection software stops malware and non-malware threats such as impostor email. Proofpoint software protects Health Services Department systems and data against advanced threats and compliance risks and allows for sending encrypted email for protection of sensitive data. The County is party to an existing General Terms and Conditions agreement signed December 27, 2016 with Proofpoint, Inc. that governs the license and support of the software. This purchase is to renew existing Purchase Order F009978 set to expire November 7, 2019.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **10/08/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor

Candace Andersen, District II  
Supervisor

Diane Burgis, District III Supervisor

Karen Mitchoff, District IV  
Supervisor

Federal D. Glover, District V  
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 8, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,  
925-335-8700

The incorporated Product Exhibit contains an indemnity

BACKGROUND: (CONT'D)

provision that County will indemnify Proofpoint, Inc. for claims or losses arising from County's misuse of the software.

CONSEQUENCE OF NEGATIVE ACTION:

If the Purchase Order renewal is not approved, the Department will not be able to pay for continuance of email protections and support.