



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: September 24, 2019

Subject: Agreement #22-995-2 with Persimmony International, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Agreement #22-995-2 with Persimmony International, Inc., a corporation, in an amount not to exceed \$1,075,351, for the hosting, license, and maintenance of Persimmony's Electronic Case Management Data system, for the period from September 1, 2019 through August 31, 2022.

**FISCAL IMPACT:**

This Agreement is funded 100% by the Federal Targeted Case Management (TCM) program and Medical Administrative Activities (MAA) programs.

**BACKGROUND:**

The Public Health Division Clinical Services provides home visiting services to patients. The Persimmony software program was developed specifically for the Home Visiting Program to enhance nurse productivity and program accountability and to generate reports that are used to support the direct billing of revenue reimbursements.

On September 27, 2016, the Board of Supervisors approved Contract #22-995-1 with

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **09/24/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: September 24, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Daniel Peddycord,  
925-313-6712

Persimmony International, Inc., for the provision of software license renewal and maintenance,

BACKGROUND: (CONT'D)

for the period September 1, 2016 through August 31, 2019.

Approval of Agreement #22-995-2 will allow the Contractor to continue to provide software license renewal and maintenance of the Public Health's Home Visiting Program database, through August 31, 2022.

CONSEQUENCE OF NEGATIVE ACTION:

If this Agreement is not approved Public Health Clinic Services would have to attempt to purchase an off-the-shelf data base program, attempt to contract with another software developer to create a similar program or return to using paper charting. That would create an increased risk of patient chart audit exceptions and reduced operational oversight and monitoring capabilities.