



Contra
Costa
County

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: September 10, 2019

Subject: Purchase Order for Applied Computer Solutions for VMWare Licenses

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, a Purchase Order with Applied Computer Solutions, Inc. (ACS), in an amount not to exceed \$416,230 for the purchase of VMWare, Inc. software licenses and support for the period from May 1, 2019 through April 2, 2020.

FISCAL IMPACT:

100% funding is included in the Hospital Enterprise Fund I budget.

BACKGROUND:

The Health Services Department (HSD) Information Technology (IT) unit utilizes VMWare server virtualization software across its multi-site data center infrastructure, to support all internal services including the ccLink Electronic Health Record (EHR) system, as well as providing secure access to third party medical providers and affiliates. The VMWare solution is the backbone that enables these services to function. The support services being purchased are governed by the VMWare Support and Subscription Services Terms and Conditions dated June 1, 2016, between the County and VMWare.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **09/10/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: Candace Andersen, District II
Supervisor
Diane Burgis, District III
Supervisor
Karen Mitchoff, District IV
Supervisor
Federal D. Glover, District V
Supervisor

ABSENT: John Gioia, District I
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: September 10, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,
925-335-8700

BACKGROUND: (CONT'D)

In 2016, the HSD IT unit upgraded its VMWare software and renewed support through VMWare's third-party reseller, Applied Computer Solutions. The HSD IT unit now needs to purchase additional software and pay for subsequent support. This purchase will allow for the continued support and maintenance of the Data Center environment as well as provide additional licenses for long-term expansion and scalability.

CONSEQUENCE OF NEGATIVE ACTION:

If this Purchase Order is not approved, the HSD will lose vendor-provided support and an inability to grow beyond existing limits. The servers housing our electronic health records system will no longer be upgradeable; downtime, technical flaws, and other maintenance-based issues will not receive support from the vendor. This may increase the potential for loss or corruption of patient data and could lead to patient care issues and related emergencies.