



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: September 10, 2019

Subject: Purchase Order with Watermark Medical, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Department, an amendment to Purchase Order #F09780 with Watermark Medical, Inc., to increase the payment limit by \$93,400 to a new payment limit of \$525,400 for the rental of home sleep study monitors, related supplies and sleep study report scoring and results configuration for Contra Costa Health Services patients with no change in the original term of September 1, 2017 through August 31, 2019.

**FISCAL IMPACT:**

Funding is entirely included in the Hospital Enterprise Fund I budget.

**BACKGROUND:**

Watermark Medical, Inc. provides the equipment and supplies for home sleep studies including scoring and results report configuration. The testing provides sleep specialty physicians complete and accurate reports to make treatment decisions for patients with sleep related breathing disorders and result in preventing frequent readmissions related to untreated sleep disordered breathing and will also support the PRIME initiative by decreasing complications of cardiac, pulmonary and diabetic patients when successfully

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **09/10/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: Candace Andersen, District II  
Supervisor  
Diane Burgis, District III  
Supervisor  
Karen Mitchoff, District IV  
Supervisor  
Federal D. Glover, District V  
Supervisor

ABSENT: John Gioia, District I  
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: September 10, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Jaspreet Benepal,  
925-370-5101

treated for their sleep related breathing disorders. Additional funds are required due to a 30% increase in sleep studies.

CONSEQUENCE OF NEGATIVE ACTION:

If this Purchase Order is not approved, then CCRMC will not be able to pay the Contractor for home sleep study testing rendered to patients through August 31, 2019.