



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: July 23, 2019

Subject: Payments for Services Provided by Apollo Managed Care, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Auditor-Controller, to pay an amount not to exceed \$98,285 to Apollo Managed Care, Inc. for additional user licenses for a web application for medical review criteria and guidelines for the Health Services Department, for the period April 20, 2018 through April 17, 2019.

**FISCAL IMPACT:**

This request will result in additional expenditures of \$98,285 to paid to the vendor for user licenses, and will be fully funded by revenues in Hospital Enterprise Fund I.

**BACKGROUND:**

In April 2018, the County Administrator approved and the Purchasing Services Manager executed Contract #23-627 (as amended by Amendment Agreement #23-627-2) for a web application for medical review criteria and guidelines for the Health Services Department for the period March 1, 2018 through April 17, 2019. Due to an oversight by the Department, the contract was not amended to increase the payment limit prior to the contract expiring. Additional user licenses were requested by County and provided by the Contractor in good faith.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **07/23/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: Diane Burgis, District III  
Supervisor  
Karen Mitchoff, District IV  
Supervisor  
Federal D. Glover, District V  
Supervisor

ABSENT: John Gioia, District I  
Supervisor  
Candace Andersen, District II  
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: July 23, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Stacey M. Boyd, Deputy

Contact: Patrick Wilson  
925-335-8700

cc: Marcy Wilhelm

The Contractor

BACKGROUND: (CONT'D)

is entitled to payment for the reasonable value of its services under the equitable relief theory of quantum meruit. That theory provides that where a contractor has been asked to provide services without a valid contract, and the contractor does so to the benefit of the County, the Contractor is entitled to recover the reasonable value of those services. The Contractor has provided services at the request of the County after the original contract payment limit had been reached. The Department cannot pay Contractor for services rendered that exceed the contract limits. As such, the Department recommends that the Board authorize the Auditor-Controller to issue a one-time payment not to exceed \$98,285 to Apollo Managed Care, Inc.

CONSEQUENCE OF NEGATIVE ACTION:

If this Board Order is not approved, the Contractor will not be paid for services requested by County staff and provided by Contractor.