



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: July 9, 2019

Subject: Contract #23-513-4 with Optum360, LLC

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**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee to execute Contract #23-513-4 with Optum 360, LLC (formerly known as Optum360 Solutions, LLC and OptumInsight, Inc.), in an amount not to exceed \$128,523 including a Master Services License Agreement (MSLA), and Product Schedule for licensed coding compliance software and support, for the period January 31, 2019 through January 30, 2024.

**FISCAL IMPACT:**

Funding for the total cost of this contract is included in the Hospital Enterprise Fund I budget.

**BACKGROUND:**

On October 24, 2017, the Board of Supervisors authorized Health Services to enter into a License Agreement for a five-year term (C.66) for software licenses with OptumInsight; however, the agreement was not entered at that time. This Board action is requested to enter into the agreement with term dates of January 31, 2019 through January 30, 2024.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

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Action of Board On: **07/09/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: Candace Andersen, District II  
Supervisor  
Diane Burgis, District III  
Supervisor  
Karen Mitchoff, District IV  
Supervisor  
Federal D. Glover, District V  
Supervisor

ABSENT: John Gioia, District I  
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: July 9, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,  
925-335-8700

Health Services Department Information Systems requires licenses for Correct Coding Initiatives (CCI) and

### BACKGROUND: (CONT'D)

Local Code Directives (LCD) for the hospital and billing offices which interfaces with the EPIC platform. Optum is a long-term vendor of Contra Costa Regional Medical Center and provides the software licenses and support for CCI and LCD compliance. These products are vital to ensuring submission of hospital claims to Medicare and Medi-Cal using appropriate and compliant codes.

Approval will allow the contractor to provide services through January 30, 2024. The Master Services and License Agreement requires the County to indemnify OptumInsight for third party claims arising out of use of data provided by Optum to a third party at County's direction, County's use of the software after the service term and County's breach of the Agreement, and to indemnify the American Dental Association ("ADA") for claims and damages arising from County's use of the ADA's codes or any documentation from the ADA.

### CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Department will not be able to maintain its licenses for the billing compliance technologies available regarding the EPIC Project.