



**Contra
Costa
County**

To: Board of Supervisors
From: Anna Roth, Health Services Director
Date: July 9, 2019

Subject: Amendment #23-274-15 with Echo Consulting Services of California, Inc.

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract Amendment No.3 to Agreement #23-274-12 with Echo Consulting Services of California, Inc., a corporation, effective July 1, 2019, to increase the payment limit by \$1,450,000, from \$2,147,500 to a new payment limit of \$3,597,500, and to extend the termination date from June 30, 2019 to June 30, 2022, for maintenance and support of ShareCare software.

FISCAL IMPACT:

This amendment is funded 100% by Hospital Enterprise Fund I. (No rate increase)

BACKGROUND:

On December 6, 2016, the Board of Supervisors approved Contract #23-274-12 (as amended by Amendment Agreement #23-274-13 and #23-274-14) with Echo Consulting Services of California, Inc., to provide hardware, software, support, maintenance and implementation services for Echo ShareCare System for the Behavioral Health Division's billing system for the period from December 15, 2016 through June 30, 2019.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **07/09/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: Candace Andersen, District II
Supervisor
Diane Burgis, District III
Supervisor
Karen Mitchoff, District IV
Supervisor
Federal D. Glover, District V
Supervisor

ABSENT: John Gioia, District I
Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: July 9, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson
925-335-8700

BACKGROUND: (CONT'D)

Contract #23-274-12 is governed by the Master Information System Agreement ("MISA") by and between Echo Consulting Services of California, Inc., d/b/a The Echo Group and Contra Costa County. The MISA is effective beginning December 6, 2016, and will remain in effect until terminated. The MISA includes the terms under which Echo Consulting Services of California, Inc. provides services to the County.

Approval of Amendment No.3 to the MISA under Agreement #23-274-12 will allow the Contractor to provide software support and maintenance services for the ShareCare System and extend the termination date from June 30, 2019 to June 30, 2022.

CONSEQUENCE OF NEGATIVE ACTION:

If this amendment is not approved, the County will not receive ShareCare support and maintenance services from the Contractor.