



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: June 18, 2019

Subject: Contract #23-571-5 with BlueTree Network, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute on behalf of the County Contract #23-571-5 with BlueTree Network, Inc., a corporation, in an amount not to exceed \$1,100,000, to provide consulting, technical support and training to the Health Services Department's Information Systems Unit, for the period July 1, 2019 through December 31, 2020.

**FISCAL IMPACT:**

This Contract is funded 100% by Hospital Enterprise Fund I. (No rate increase)

**BACKGROUND:**

On July 11, 2017, the Board of Supervisors approved Contract #23-571-3 (as amended by Amendment Agreement #23-571-4) with BlueTree Network, Inc., for the provision of consulting, technical support and training to the Health Services Information Director on Information Systems, for the period from January 1, 2017 through June 30, 2019. Approval of Contract #23-571-5 will allow the Contractor to continue to provide consulting, technical support and training to the Health Services Information Director through December 31, 2020. BlueTree is providing important assistance with upgrading the hospital billing system,

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY  
ADMINISTRATOR

☐ RECOMMENDATION OF BOARD  
COMMITTEE

Action of Board On: **06/18/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: June 18, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Patrick Wilson,  
925-335-8777

cc:

Epic.

#### CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Information Systems Unit will not receive consulting, technical support and training from this Contractor. Their assistance is particularly vital for working to upgrade the hospital billing system, Epic. Without this contract it can delay or stall the upgrade of Epic, hurting a major revenue source.