



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: February 12, 2019

Subject: Purchase Order Amendment with Medline Industries, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Purchasing Agent to execute, on behalf of the Health Services Director, an amendment to Purchase Order #F04654 with Medline Industries, Inc., to increase the payment limit by \$6,000,000 to a new total payment limit of \$33,000,000 for medical and non-medical supplies at Contra Costa Regional Medical Center (CCRMC) and Contra Costa Health Centers with no change in the original term of June 27, 2016 through June 26, 2019.

**FISCAL IMPACT:**

100% funded by the Hospital Enterprise Fund I budget.

**BACKGROUND:**

Medline Industries, Inc. is the primary distributor for medical and non-medical supplies for CCRMC and Contra Costa Health Centers. Purchasing from them enables the Health Services Department to take advantage of their status as a Vizient vendor and collect rebates each year. The more supplies purchased the better the pricing and the higher the rebates. The Health Services Department will be purchasing additional non-medical

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **02/12/2019** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: February 12, 2019

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Laura Cassell, Deputy

Contact: Jaspreet Benepal,  
925-370-5101



BACKGROUND: (CONT'D)

items such as cups and tissue from this vendor in order to recognize more cost savings. CCRMC is making use of this vendor more and spending less with other vendors.

In addition, the hospital purchased a high volume of disaster supplies from Medline Industries, Inc. in order to be in compliance with State law.

CONSEQUENCE OF NEGATIVE ACTION:

If this amendment is not approved CCRMC and the Contra Costa Health Centers will be unable to procure sufficient supplies, which would greatly impact patient care.