



Contra  
Costa  
County

To: Board of Supervisors  
From: Anna Roth, Health Services Director  
Date: March 13, 2018

Subject: Contract #23-630 with Henry Schein, Inc.

**RECOMMENDATION(S):**

APPROVE and AUTHORIZE the Health Services Director, or designee, to execute (1) Software and Services Agreement #23-630 with Henry Schein, Inc., a Delaware corporation, in an amount not to exceed \$542,641, for the purchase and installation of dental imaging equipment and software for the period of March 13, 2018 through March 12, 2021, and (2) a Software License and Support Agreement with Medicor Imaging, Inc.

**FISCAL IMPACT:**

100% funded by Hospital Enterprise Fund I.

**BACKGROUND:**

Digital dental x-rays are standard care in the healthcare industry. Contra Costa County Health Services Department has some digital dental equipment but need to continue the implementation throughout the rest of the dental clinics. Switching from manual to digital setup will allow for 30 – 40% less radiation delivered to the patient, an unlimited number of x-rays to be made available rather than incurring the cost of \$32 per patient for a full set of x-rays and eliminate real-estate space costs with not having to house file cabinets with paper films. The existing problems with the support and equipment with the current Planmeca

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY

☐ RECOMMENDATION OF BOARD

ADMINISTRATOR

COMMITTEE

Action of Board On: **03/13/2018** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: March 13, 2018

David Twa, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Patrick Wilson,  
925-335-8700

x-ray machines will be resolved by switching to Henry Schein, Inc.

CONSEQUENCE OF NEGATIVE ACTION:

If not approved, the problems with the existing Planmeca x-ray machines and vendor support will not be addressed and result in loss of money due to the associated costs with the current equipment.