



**Contra
Costa
County**

To: Board of Supervisors
From: William Walker, M.D., Health Services Director
Date: January 16, 2018

Subject: Contract Term with Financial Marketing Concepts, Inc. Contract #29-787-1 for County-wide Pharmacy Discount Prescription Card for Use by Uninsured

RECOMMENDATION(S):

APPROVE and ACKNOWLEDGE that, by its terms, the contract between the County and Financial Marketing Concepts, Inc. (dba Coast2Coast Rx Card), pertaining to the Pharmacy Discount Prescription Card Program and initially approved by the Board on January 7, 2010 (Item C.23), with a maximum annual payment to the County of \$500,000, does not terminate on December 31, 2017 but, instead, will renew automatically each year unless it is terminated by the Health Services Director on thirty days written notice.

FISCAL IMPACT:

Approval of this Board Order will result in no change in the potential estimated income received by the County of \$500,000 per year. Contra Costa County will bear no cost as FMC pays for all expenses for the care and distribution. Implementation of the Pharmacy Discount Prescription Card Program, royalties of \$0.75 per filled prescription will be received by the County from FMC and would be directed to the Health Services Department to offset funds used to provide medical services to the uninsured. The royalties will not increase the price of the prescriptions for the residents of the County.

BACKGROUND:

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **01/16/2018** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Federal D. Glover, District V Supervisor

ABSENT: Karen Mitchoff, District IV Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: January 16, 2018

David Twa, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Patricia Tanquary, (925)
313-6004

On January 7, 2010, the Board of Supervisors approved Contract #29-787 with FMC for the Pharmacy Discount Prescription Card Program, for the period from January 1, 2010 through December 31, 2010. On December 13, 2011, the Board of Supervisors approved Amendment #29-787-1 to extend the term through December 31, 2017.

BACKGROUND: (CONT'D)

The intent of the parties was for the term to be automatically renewed perennially, unless County or Contractor terminates with thirty days written notice. The purpose of this board order is to correct the term and therefore allow the contractor to continue to provide the County-wide Pharmacy Discount Prescription Program.

CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the County uninsured residents will not be able to participate in the benefits of the County-wide Pharmacy Discount Prescription Program.