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To:Board of SupervisorsFrom:William Walker, M.D., Health Services DirectorDate:October 24, 2017



Contra Costa County

Subject: Master Services and License Agreement with OptumInsight Inc. for Annual License Fees

## **RECOMMENDATION(S):**

Approve and authorize the Health Services Director, or his designee, to execute (1) a Master Services License Agreement with OptumInsight Inc., and (2) a Product Schedule with OptumInsight Inc., in the amount of \$128,523 for the purchase of software licenses for the period of January 31, 2018 through January 30, 2023.

## **FISCAL IMPACT:**

100% funding is included in the Hospital Enterprise Fund I Budget.

## **BACKGROUND:**

The Health Services Department's Information Systems Unit requires licenses for Correct Coding Initiatives (CCI) and Local Code Directives (LCD) for the Contra Costa Regional Medical Center (CCRMC) and billing office with regard to the EPIC system. OptumInsight has been a long-term vendor for the CCRMC, and provides the software for CCI and LCD compliance. This product is vital to assuring submission of hospital claims to Medicare and Medi-Cal using appropriate and compliant codes.

Approval will allow the contractor to provide services through January 30, 2023. The

| P A  | APPROVE  | OTHER   |
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| RECOMMENDATION OF CNTY ADMINISTRATOR RECOMMENDATION OF BOARD COMMITTEE |  |   |
| Actior   | n of Board On: 10/24/2017  | APPROVED AS RECOMMENDED OTHER   |
| Clerks Notes:  |  |   |
| VOTE OF SUPERVISORS  |  |   |
| AYE:   | John Gioia, District I Supervisor<br>Candace Andersen, District II<br>Supervisor<br>Diane Burgis, District III<br>Supervisor<br>Karen Mitchoff, District IV<br>Supervisor<br>Federal D. Glover, District V<br>Supervisor | I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board<br>of Supervisors on the date shown.<br>ATTESTED: October 24, 2017<br>David Twa, County Administrator and Clerk of the Board of Supervisors<br>By: June McHuen, Deputy |
| Contact: David Runt,<br>925-335-1800                                   |  |   |

Master Services and License Agreement requires the County to indemnify OptumInsight for third party claims arising out of the County's use of the software and to indemnify the American Dental Association ("ADA") for claims and damages arising from the County's use of the ADA's codes or any documentation from the ADA.

## CONSEQUENCE OF NEGATIVE ACTION:

If this contract is not approved, the Information Systems Unit will not be able to maintain the required licenses for the billing compliance technologies associated with the Epic Project.