



**Contra  
Costa  
County**

To: Board of Supervisors  
From: William Walker, M.D., Health Services Director  
Date: October 24, 2017

Subject: Terms and Conditions for Proofpoint, Inc. Software and Support

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**RECOMMENDATION(S):**

Approve and authorize the Purchasing Agent, on behalf of the Health Services Department, to execute (1) General Terms and Conditions with Proofpoint, Inc., and (2) Product Exhibit with Proofpoint, Inc., which governs Proofpoint's delivery of the software and services.

**FISCAL IMPACT:**

100% funding is included in the Hospital Enterprise Fund I Budget.

**BACKGROUND:**

Proofpoint email protection software stops malware and non-malware threats such as impostor email. Proofpoint protects Health Services Department systems and data against advanced threats and compliance risks. This software also allows for sending encrypted email for protection of sensitive data.

This Board Order requests authority to execute the General Terms and Conditions and Product Exhibit with Proofpoint, Inc. Pursuant to Board Order C.77, approved on December 6, 2016, the Board authorized the Purchasing Agent to execute a Purchase Order with Optiv Security, Inc. for the purchase and support of Proofpoint software, for the period November

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

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Action of Board On: **10/24/2017** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 24, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Stephanie Mello, Deputy

Contact: David Runt,  
925-335-8700

cc: Tasha Scott, Marcy Wilhelm, Allyson Eggert

8, 2016 through November 7, 2019. This Board Order does not request changes to the original amount or term, but requires Board approval because the payment to Optiv Security, Inc., pursuant to Purchase Order F006600 is in the amount of \$101,703.62.

**CONSEQUENCE OF NEGATIVE ACTION:**

If this Board Order is not approved, the Department will not receive critical software updates from the vendor.