Contra Costa County

To: Board of Supervisors

From: David Twa, County Administrator

Date: October 24, 2017

Subject: Amend & Extend Federal Legislative Advocacy Contract with Alcalde & Fay

RECOMMENDATION(S):

APPROVE and AUTHORIZE the County Administrator, or designee, to amend a contract with Alcalde & Fay, effective January 1, 2018, to extend the term from December 31, 2017 through December 31, 2018 and increase the payment limit by $108,500 to a new payment limit of $633,892 for continued federal advocacy services, subject to approval as to form by County Counsel.

FISCAL IMPACT:

County General Funds have been budgeted for these legislative advocacy services.

BACKGROUND:

Alcalde & Fay, minority-controlled/employee-owned firm, is the County's current federal representative. Paul Schlesinger, the County's point person at Alcalde & Fay, has established the County's presence in Washington, D.C. and developed excellent relationships with staff of our congressional delegation. The result has been a very positive "return on investment" for the County for its appropriation and authorization requests.

The Legislation Committee considered this matter at its September 11, 2017 meeting and

☑ APPROVE ☐ OTHER

☑ RECOMMENDATION OF CNTY ADMINISTRATOR ☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **10/24/2017** ☑ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: October 24, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: Lara DeLaney (925) 335-1097

cc: Robert Campbell, Auditor-Controller

voted unanimously to recommend the contract extension for one year, to allow staff sufficient time to conduct a procurement process for new contract effective January 1, 2019.

CONSEQUENCE OF NEGATIVE ACTION:

The County will not have representation by a firm for federal advocacy services.