



Contra  
Costa  
County

To: Board of Supervisors  
From: William Walker, M.D., Health Services Director  
Date: July 11, 2017

Subject: Purchase Order renewal with the Echo Group, Inc. for InSyst/PSP Software and Hardware Maintenance

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**RECOMMENDATION(S):**

Approve and authorize the Purchasing Agent, on behalf of the Health Services Department, to execute a Purchase Order with the Echo Group, Inc., in an amount not to exceed \$120,000, for InSyst/PSP software and hardware maintenance for the Behavioral Health Mental Health and Alcohol and Other Drugs Services divisions, for the period July 1, 2017 through December 31, 2017.

**FISCAL IMPACT:**

Funding is 95% Mental Health Realignment and 5% General Fund.

**BACKGROUND:**

Since 1999, the Behavioral Health Services Division has used the Echo Group's InSyst/PSP system to process the Health Services Department's Mental Health and Alcohol and Other Drugs Services client registrations, services charges, billing accounts receivable, fiscal reporting, and scheduling functions. The County owns a perpetual license for the InSyst/PSP System.

Approval will allow the vendor to provide maintenance through December 31, 2017 at

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☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

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Action of Board On: **07/11/2017** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: July 11, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: June McHuen, Deputy

Contact: David Runt,  
925-313-6220

cc: Tasha Scott, Marcy Wilhelm, Renee Nunez

which time InSyst maintenance will be covered under ShareCare maintenance Contract #23-274-12 effective January 1, 2018.

CONSEQUENCE OF NEGATIVE ACTION:

If this Purchase Order is not approved, the vendor support for the InSyst/PSP system would cease, and Health Services would be unable to obtain application software upgrades and/or regulatory system modifications. The integrity of service data posted and claims generated from within the system for adjudication by third party payors and the State could be compromised. Failure to renew maintenance support would directly impact patient care.