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To: Board of Supervisors

From: David Twa, County Administrator

Date: June 20, 2017

Subject: Contract with Hinderliter, de Llamas and Associates

RECOMMENDATION(S):

APPROVE and AUTHORIZE the County Administrator, or designee to execute a contract with Hinderliter, de Llamas and Associates in amount of \$425,000 for sales tax monitoring and information services for the period of July 1, 2017 to June 30, 2020.

FISCAL IMPACT:

The contract costs are based on two factors; a flat fee annually for sales tax information/technical assistance and 15% of all revenue received by the County as a result of a contractor's audit. Historically, the County has recovered substantially more revenues than the cost of this contract. (100% General Fund)

BACKGROUND:

Hinderliter, de Llamas and Associates (HdL) was founded in 1983 by Robert Hinderliter, a former finance director and city administrator of Commerce, California. Mr. Hinderliter developed California's first computerized sales tax management program and secured the legislation that allows independent verification of the State Board of Equalization's allocation of sales tax revenues to local governments.

| APPROVE | OTHER |
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| RECOMMENDATION OF CN ADMINISTRATOR | TY RECOMMENDATION OF BOARD COMMITTEE |
| Action of Board On: 06/20/2017 APPROVED AS RECOMMENDED OTHER | |
| Supervisor Diane Burgis, District III Supervisor Karen Mitchoff, District IV Supervisor Federal D. Glover, District V Supervisor | I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown. ATTESTED: June 20, 2017 David Twa, County Administrator and Clerk of the Board of Supervisors By: Rolanda Hartfield, Deputy |
| Contact: Timothy Ewell, 925-335-1036 | |



<u>CONSEQUENCE OF NEGATIVE ACTION:</u> The County's ability to recover mis-allocated sales and use tax revenue will be reduced.

CHILDREN'S IMPACT STATEMENT:

No impact.