



**Contra  
Costa  
County**

To: Board of Supervisors  
From: William Walker, M.D., Health Services Director  
Date: June 20, 2017

Subject: Contract #23-616 with Collective Medical Technologies

**RECOMMENDATION(S):**

Approve and authorize the Health Services Director, or his designee, to execute, on behalf of the County, a Master Subscription Agreement Contract #23-616 and related order forms with Collective Medical Technologies, Inc., in an amount not to exceed \$660,000 for the purchase of software licenses, subscription, and maintenance for two healthcare data sharing applications, for the period of June 1, 2017 through May 31, 2020.

**FISCAL IMPACT:**

100% Funding is included in the Hospital Enterprise Fund I Budget (Community Connect Project)

**BACKGROUND:**

The Health Services Department will use the vendor's emergency department information exchange (EDIE) software application to support the Community Connect Project to identify in real-time patients who are seen in the Emergency Department (ED). The EDIE platform integrates with other hospital's emergency departments in the greater Bay Area Region. By sharing this information, providers at CCRMC will be able to see services rendered, reduce duplicate work-ups (labs, imaging, etc) at other Bay Area ED. Having this

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **06/20/2017** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

**VOTE OF SUPERVISORS**

AYE: John Gioia, District I Supervisor  
Candace Andersen, District II Supervisor  
Diane Burgis, District III Supervisor  
Karen Mitchoff, District IV Supervisor  
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: June 20, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Rolanda Hartfield, Deputy

Contact: David Runt,  
925-313-6228

information is expected to improve the outcomes

### BACKGROUND: (CONT'D)

of lives of patients seen at CCRMC who are also seen in other ED's.

The Health Services Department will use the vendor's Pre-Manage software application to support the Community Connect Project to help early identification of patients who can best be served by case managers within the Community Connect program. As a result of that early identification, a case manager will be notified in real-time when the patient registers at a hospital, who can then push actionable and individualized information about the patient to downstream hospital providers. Not only that, but the patient's care providers may also be notified in real-time of patient discharge so that the provider may follow-up with the patient shortly after they are released, drastically reducing the likelihood of that patient's readmission. All in support of better patient outcomes.

The contract obligates the County to indemnify and defend the vendor from losses occurring as a result of County's breach of the Master Subscription Agreement. Under the Master Subscription Agreement, the vendor's liability to third parties is limited to its insurance limits - \$5,000,000.

### CONSEQUENCE OF NEGATIVE ACTION:

Failure to approve the above license and subscription services will cause CCHS to not meet a July 1 Go-Live requirement for the Community Connect Project. CCHS will lose \$920,000 in funding.