



**Contra
Costa
County**

To: Board of Supervisors

From: Kathy Gallagher, Employment & Human Services Director

Date: April 25, 2017

Subject: City of Brentwood funding

RECOMMENDATION(S):

APPROVE and AUTHORIZE the Employment and Human Services Director, or designee, on behalf of the Workforce Development Board, Small Business Development Center, to apply for and accept grant funding in an amount not to exceed \$10,000 from the City of Brentwood to provide advisory, training, and outreach services to Brentwood businesses for the period July 1, 2017 through June 30, 2018.

FISCAL IMPACT:

County to receive grant funding in an amount not to exceed \$10,000 from City of Brentwood. (No County match)

BACKGROUND:

The Small Business Development Center (SBDC) is hosted by the Workforce Development Board of Contra Costa and partially funded by the Small Business Administration. The City of Brentwood grant funding will support and expand the current activities of the SBDC in Brentwood and leverage existing funds to provide additional economic development focused services and employer benefits to the Brentwood community.

☒ APPROVE

☐ OTHER

☒ RECOMMENDATION OF CNTY ADMINISTRATOR

☐ RECOMMENDATION OF BOARD COMMITTEE

Action of Board On: **04/25/2017** ☒ APPROVED AS RECOMMENDED ☐ OTHER

Clerks Notes:

VOTE OF SUPERVISORS

AYE: John Gioia, District I Supervisor
Candace Andersen, District II Supervisor
Diane Burgis, District III Supervisor
Karen Mitchoff, District IV Supervisor
Federal D. Glover, District V Supervisor

I hereby certify that this is a true and correct copy of an action taken and entered on the minutes of the Board of Supervisors on the date shown.

ATTESTED: April 25, 2017

David Twa, County Administrator and Clerk of the Board of Supervisors

By: Rolanda Hartfield, Deputy

Contact: Elaine Burres,
313-1717

cc:

SBDC directly supports the Brentwood City Council's goal of economic development by attracting

BACKGROUND: (CONT'D)

new and retaining current businesses. SBDC activities will achieve positive publicity for Brentwood as it will be a model of collaboration between the City and County for clear, consistent, and strategic investment in economic development.

SBDC proposes to perform active outreach to Brentwood based small business owners in addition to delivering group and individual trainings with the goals of business and job retention, new business start-ups, increased revenue, debt/equity investment, and job creation.

CONSEQUENCE OF NEGATIVE ACTION:

Workforce Development Board, Small Business Development Center, will be unable to increase training and outreach services to Brentwood based businesses.

CHILDREN'S IMPACT STATEMENT:

Not applicable.